

Appendix C, Pricing Index Voice Products, Inc.

DIR-SDD-1960

Note: This is not a comprehensive product catalog by part number; rather a sample of most sold bundles and products. For bundles, only the primary part number is listed, not all part numbers in the bundle. Voice Products will provide upon discounts for NICE for products not listed on this document, but available to our customers.

HARDWARE AND SOFTWARE (please specify items & manufacturer included in each category)	Part Number	Customer Discount % off MSRP/List
NOTE: Bundles do not include installation configuration and professional services.		
Hardware and Software Bundles		
62 Channel Inform Professional Stand Alone System Bundle: NICE Inform Server license NICE Inform voice channel license, price per voice channel; NICE Inform Monitor and Recent Call Replay module concurrent user license, price per single license; NICE Inform Organizer module concurrent user license, price per single license; NICE Inform Reconstruction module concurrent user license, price per single license; NICE Inform Media Player license - Price per Inform Server; NICE Inform Organizer support for import of 3rd Party Media Clips - Price per Inform System; MS SQL 2005 Server Client Access License, per concurrent system user license; NICE Inform Enterprise Hardware Platform • Up to 200 Concurrent Users • 5TB Hot-Swap RAID1 • Hot-Swap redundant power supplies • 160GB RDX archiving and Network archiving capability. • SQL Database	INFRM-SRV	33.00%

<p>NICE Log 32 Channel with Inform Lite Bundle: 32</p> <p>Channel Recording System Bundle: Each NiceLog bundle for public safety includes the following items and features: • Recording platform (Voice Logger) Including NiceLog SW • On-line hours protected by Hot swappable RAID redundancy • Dual tape drives • Hot-swappable redundant Power Supply • On/Off hook detection • DTMF detection (for analog telephony interface only) • Beep tone insertion for analog interface Loggers • Generic OS SNMP Agent • Caller ID (for analog telephony interface only) - See Appendix C for supported protocol standards • G729A Compression • DTMF ROD (for analogue telephony interface only); Hardware Platform for up to 120 Channels; 8 Channel Analog Interface Card; 8 Channel Digital Interface Card; NICE Inform Lite Server license; NICE Inform Lite Reconstruction concurrent user license; NICE Inform Lite Monitor concurrent user license; MS SQL 2005 Server Client Access License, per concurrent system user license; NICE Inform Verify concurrent user license, price per single license; Activity Detection by External Trigger; 30 Minute UPS; ANI/ALI Tagging Software; G.723.1 Advanced Compression Support; Open Lead Centronics Cable for 24 Channels – 10m D-LINK A-0039-373 4 Port Switch – Dell 310-9962 KVM Console 1U Slide in</p>	INFRM-SRV	33.00%
<p>NICE Log 32 Channel - Inform Enterprise: 32 Channel Recording System Bundle; Each NiceLog bundle for public safety includes the following items and features: • Recording platform (Voice Logger) Including NiceLog SW • On-line hours protected by Hot swappable RAID redundancy • Dual tape drives • Hot-swappable redundant Power Supply • On/Off hook detection • DTMF detection (for analog telephony interface only) • Beep tone insertion for analog interface Loggers • Generic OS SNMP Agent • Caller ID (for analog telephony interface only) - See Appendix C for supported protocol standards • G729A Compression • DTMF ROD (for analogue telephony interface only) Hardware Platform for up to 120 Channels; 8 Channel Analog Interface Card; 8 Channel Digital Interface Card; Activity Detection by External Trigger; 30 Minute UPS; ANI/ALI Tagging Software; G.723.1 Advanced Compression Support; Open Lead Centronics Cable for 24 Channels – 10m; D-LINK A-0039-373 4 Port Switch – Dell 310-9962 KVM Console 1U Slide in Nice CLS Server Hardware; Interactions center package for Public Safety and more...</p>	PSBAS-32C	33.00%

NICE Interaction Management Bundle: NICE Quality Management Package- licenses for sites with up to 50 seats: Avaya CM - AvayaCT / Application Enablement TSAPI service CTI; NICE Sentinel server software (5 concurrent remote clients) for 64bit OS; SQL Server 2008 R2; SQL Server 64 bit Per-Processor (CPU) License; ScreenAgent screen recording, single seat license - First 250 licenses (first 250 seats); Storage Center Enterprise package plus First 50 recording channels; Storage Center Enterprise package - Additional 250 recording channels (Channels 51 to 300); DMCC Voice Logger (SW only); Channel license for DMCC Voice Logger	NP41-QM-MIN	33.00%
NiceVision Express 8 Channels Bundle: NiceVision eXpress Video Management & Recording solution. Includes licenses for 8 cameras, 8 audio-in channels, 2 concurrent users and 1 SDK connection. Includes co-hosted SVR9100 & AMS, 1U, hybrid ready, with internal 2TB net storage (does not include installation)	NV-NVX-9100H-8CH-OLS-2TB	33.00%
NiceVision Express 16 Channels Bundle: NiceVision eXpress Video Management & Recording solution. Includes licenses for 16 cameras, 16 audio-in channels, 2 concurrent users and 1 SDK connection. Includes co-hosted SVR9100 & AMS, 1U, hybrid ready, with internal 2TB net storage. (does not include installation)	NV-NVX-9100H-16CH-OLS-2TB	33.00%
NiceVision Express 64 Channels Bundle: NiceVision eXpress Video Management & Recording solution. Includes licenses for 64 cameras, 64 audio-in channels, 4 concurrent users and 1 SDK connection. Includes co-hosted SVR9420 & AMS, 2U, hybrid ready, with internal 8TB RAID5 net storage.	NV-NVX-9420H-64CH-RIN5-8TB	33.00%
Hardware		
NICE Storage Center Server (Sample, depending on channel count, configuration)	STORESERVER5T	33.00%
Software		
NICE Storage Center Option - Basic Server Software (Sample, depending on channel count; configuration)	PS-SC-SRVR	33.00%
NICE Storage Center Option - Channel License (per 50 Nicelog channels) (Sample, depending on channel count; configuration)	PC-SC-CHANLIC-TEL	33.00%
Services		
Hosted Call Recording (specify pricing model, e.g., monthly fee, volume discount, tiered pricing)	N/A	
Installation and Professional Services (SAMPLE) varies by type of system and or channel counts and options		
NICE Recording eXpress (NRX); Recording System Installation - 8 channel	NRX-INS-8	25.00%
Maintenance and Support		
Annual (Example: 8 Channel NICE Recording eXpress with NICE Inform Essential Bundle)	NRX-INF-8-GMA	25.00%

Online - per hour		25.00%
Telephone - per hour		25.00%
On-Site - per hour		32.00%
Customization		
Hourly Rate	VPI-SRV	16.00%
Training		
On-Site (Provide number of individuals that can be trained on-site per class) - 6 per class		29.25%
On-Line Tutorial		27.00%
Individual (Vendor site)		27.00%
Group (Vendor site) Provide number of individuals that can be trained at vendor site) - 6 per class		37.00%

Note: This is not a comprehensive product catalog by part number; rather a sample of most sold bundles and products. For bundles, only the primary part number is listed, not all part numbers in the bundle. Voice Products will provide upon discounts for each iRecord) for products not listed on this document, but available to our customers.

HARDWARE AND SOFTWARE (please specify items & manufacturer included in each category)	Part Number	Customer Discount % off MSRP/List
NOTE: Bundles do not include installation configuration and professional services.		
Hardware and Software Bundles		
iRecord ONE Software with Laptop Unit Bundle: iRecord Laptop: Windows XP (32 bit) or Windows 7 (32 and 64 bit); *CPU Minimum: 2 GHz, Multi-core processor. *Sound Care. *Speakers; Pelican Briefcase; Microsoft Life cam Cinema Camera - Includes Microphone	IR-ONE	15%
iRecord Essential (1 Room) Non-Expandable Kit Bundle 1x A/V Port License, Network Connectivity Option, 1x Local Monitoring License, Local copy of iRecord Evidence Vault Professional Edition, 1x 1.5TB Local Storage, 10x iRecord Client Browser Advanced Licenses, MPEG/WMV encoding, DVD Recording. Includes 1 year hardware and software warranty. Color Cameras; Covert Camera; Motion detector Enclosure Microphones; Covert Light Switch Microphone (Omnidirectional, PZM, Zone); 16 Port Power Supply (Power Supply for Cameras, Microphones and Accessories); ITS 1 Channel Date/Time Overlay (Non-upgradeable); Uninterruptible Power Supply 500VA; Computer Speakers; Keyboard, Monitor, and Mouse	IR-ESSENTIAL	15%

iRecord Vi Lite (1 Room Lite) Bundle with 1x A/V Port License, NO Network Connectivity, 1x Local Monitoring License, Local copy of iRecord Evidence Vault Professional Edition, 1x 1.5TB Local Storage, MPEG/WMV encoding, DVD Recording, Keyboard, 19" Flat Screen, Audio Monitoring Speakers, Mouse, Includes 1 year Hardware and Software Warranty; Covert Camera; Motion detector Enclosure; Microphones; Covert Light Switch Microphone (Omnidirectional, PZM, Zone); 16 Port Power Supply (Power Supply for Cameras, Microphones and Accessories); ITS 1 Channel Date/Time Overlay (Non-upgradeable); Uninterruptible Power Supply 500VA	IR-VILITE01A	15%
iRecord Vi Professional (1 Room) Bundle with 1x A/V Port License, Network Connectivity Option, 1x Local Monitoring License, Local copy of iRecord Evidence Vault Professional Edition, 1x 1.5TB Local Storage, 10x iRecord Client Browser Advanced Licenses, MPEG/WMV encoding, DVD Recording, Keyboard, 19" Flat Screen, Audio Monitoring Speakers, Mouse, Includes 1 year Hardware and Software Warranty; Covert Camera; Motion detector Enclosure Microphones; Covert Light Switch Microphone (Omnidirectional, PZM, Zone); 16 Port Power Supply (Power Supply for Cameras, Microphones and Accessories); ITS 1 Channel Date/Time Overlay (Non-upgradeable); Uninterruptible Power Supply 500VA	IR-VIPRO01A	15%
iRecord Vi Professional (2 Rooms) with Enterprise/Redaction Bundle with 2x A/V Port Licenses, Network Connectivity Option, 1x Local Monitoring License, Local copy of iRecord Evidence Vault Professional Edition, 1x 1.5TB Local Storage, 10x iRecord Client Browser Advanced Licenses, MPEG/WMV encoding, DVD Recording, , Keyboard, 19" Flat Screen, Audio Monitoring Speakers, Mouse, Includes 1 year Hardware and Software Warranty; iRecord Vi Evidence Vault Enterprise Software Suite; iRecord Vi Redaction 1 Concurrent User. Turn on at Profile Level, Includes Browser upgrade for 1 extra client); Color Cameras; Covert Camera; Motion detector Enclosure Microphones; Covert Light Switch Microphone (Omnidirectional, PZM, Zone); 16 Port Power Supply (Power Supply for Cameras, Microphones and Accessories); ITS 2 Channel Date/Time Overlay; Uninterruptible Power Supply 500VA	IR-VIPRO02A	15%
Software		
iRecord One Software Only	IR-ONE	15%
Services		

Hosted Call Recording (specify pricing model, e.g., monthly fee, volume discount, tiered pricing)		
Installation and Professional Services (SAMPLE) varies by type of system and or channel counts and options		
Essential	IR-IN-ESS	25%
Maintenance and Support		
Annual	IR-GMA	25%
Online - per hour		25%
Telephone - per hour		32%
On-Site - per hour		32%
Customization		
Hourly Rate	VPI-SRV	16%
Training		
On-Site (Provide number of individuals that can be trained on-site per class) - 6 per class	IR-TR6	30%
On-Line Tutorial	IR-TU	27%
Individual (Vendor site)	IR-ONTU	27%
Group (Vendor site) Provide number of individuals that can be trained at vendor site) - 6 per class	IR-VTR-6	27%

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HARDWARE AND SOFTWARE (please specify items & manufacturer included in each category)	Part Number	Customer Discount % off MSRP/List
NOTE: Bundles do not include installation configuration and professional services.		
Hardware and Software Bundles		
Salient Systems 25-Camera CompleteView ONE Digital Video Recorder Bundle. Includes support for up to 16 analog cameras and 9 IP Cameras. 2TB RM1000-02000 server with 19" rack-mountable chassis including sliding rail kit. Intel Quad-Core i5 CPU, GB Ethernet, 2GB RAM. Can be ordered to support 25 IP cameras.	RM1000-02000	24%
Salient Systems 64-Camera CompleteView Pro Digital Video Recorder Bundle. Includes support for up to 16 analog cameras and 48 IP cameras. RM2500-06000 6TB RAID5, 3U rack-mountable chassis including sliding rail kit, Intel Quad-Core CPU, Dual GB Ethernet, 2GB RAM. Can be ordered to support 64 IP cameras.	RM2500-06000	24%
Salient Systems 64-Camera CompleteView Enterprise Digital Video Recorder Bundle. Includes support for 64 IP cameras with Active Directory support. RM2500-06000 6TB RAID5, 3U rack-mountable chassis including sliding rail kit, Intel Quad-Core CPU, Dual GB Ethernet, 2GB RAM.	RM2500-06000	24%
Hardware		
Complete View RM1000-06000	RM1000-06000-XMP	24%

Software		
Salient CompleteView Pro – 1 IP camera license. Price is per camera.	CVSW-PRO-IP	24%
Services		
Hosted Call Recording (specify pricing model, e.g., monthly fee, volume discount, tiered pricing)	N/A	
Installation and Professional Services (SAMPLE) varies by type of system and or channel counts and options		
Salient Systems 25-Camera CompleteView ONE Digital Video Recorder Bundle	RM1000-02000	25%
Maintenance and Support		
Annual (Example: Salient Systems 25-Camera CompleteView ONE Digital Video Recorder Bundle)	SAL-GMA	23%
Online - per hour		23%
Telephone - per hour		32%
On-Site - per hour		32%
Customization		
Hourly Rate	VPI-SRV	16%
Training		
On-Site (Provide number of individuals that can be trained on-site per class) - 6 per class	SAL-TR6	30%
On-Line Tutorial	SAL-TU	27%
Individual (Vendor site)	SAL-ONTU	27%
Group (Vendor site) Provide number of individuals that can be trained at vendor site) - 6 per class	SAL-VTR-6	27%

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HARDWARE AND SOFTWARE (please specify items & manufacturer included in each category)	Part Number	Customer Discount % off MSRP/List
NOTE: Bundles do not include installation configuration and professional services as installation and professional		
Hardware and Software Bundles		
VIQ Continuum 3.5 Bundle: Digital multi-channel audio capture. Standalone recording with manual store to network location for centralized storage. Includes Single User Standalone License (32 bit); Software Support & Maintenance (SSM) - per License; Continuum Player Single User License (32/64 bit); Continuum Player Software Support & Maintenance (SSM); M-Audio Fast Track Ultra 8 RL High speed 8 x8 (8 XLR/TRS combo jacks for mic or line-level inputs) USB 2.0 interface with built-in DSP mixer. Professional, low-noise, highgain preamplification with +48V phantom power for condenser mics and signal/peak LED indicator lights. Supports ASIO recording; Stereo spectra headsets c/w 10' cable; USB foot pedal for audio playback 6' cable plugin	700001	13.75%

VIQ Encompass Network Bundle: Encompass Pro Central Server provides central data vault capabilities, workstation authentication and automated LAN/WAN-based synchronization from Middle Tier Server and Workstations. Provides detailed event logs for entire Encompass Pro system. Options include connection to electronic content management systems, document management systems, remote database, NetScribe, AccessPOINT, and SAN for long-term storage; Single Server License (64 bit); Software Support & Maintenance (SSM); Encompass Pro Workstation: Digital audio capture with automated LAN/WAN-based scheduled synchronization to Middle Tier and Central Servers. Includes redaction capabilities for the redaction of sensitive portions of audio while retaining a secure copy of the original record; Encompass Pro Workstation Single User License (32 bit);	100641	13.75%
Hardware		
VIQ Digigram PCX 440 HR: PCI card with on-board DSP, 4 balanced inputs, 4 balanced outputs, built-in mixer; Cable included; Supports ASIO recording.	300591	13.75%
Software		
VIQ ICM Tool: Interface to Case Management module for Encompass Pro. Integration with third-party case management systems for customized recording with no data re-entry.	400038	13.75%
Services		
Hosted Call Recording (specify pricing model, e.g., monthly fee, volume discount, tiered pricing)	N/A	
Installation and Professional Services (SAMPLE) varies by type of system and or channel counts and options		
VIQ Encompass Network Bundle	VIQ-INS-VIQ	15.00%
Maintenance and Support		
Annual	100642	13.75%
Online - per hour		32.00%
Telephone - per hour		32.00%
On-Site - per hour		15.00%
Customization		
Hourly Rate	VPI-SRV	15.00%
Training		
On-Site (Provide number of individuals that can be trained on-site per class) - 6 per class	VIQ-TR6	17.00%
On-Line Tutorial	VIQ-TU	17.00%
Individual (Vendor site)	VIQ-ONTU	17.00%
Group (Vendor site) Provide number of individuals that can be trained at vendor site) - 6 per class	VIQ-VTR-6	17.00%